



**FEDERAL-MOGUL  
MOTORPARTS**

Robert Mavity  
Vice President  
Strategic Advantage, Inc.

To whom it may concern:

This letter is a full recommendation of the services provided by Strategic Advantage, Inc.

In 2014, Strategic Advantage was contracted to evaluate the purchase costs of our corrugated spend at one of our U.S. manufacturing facilities. The evaluation was conducted extremely professionally and completed in a timely manner.

The efforts of Bob Mavity and his team resulted in a cost reduction of \$9.5% on a total corrugated spend of over \$3 million in an extremely competitive market.

Finally, I would remiss not to mention Bob's attention to detail, his effective communication skills and knowledge of the corrugated industry. Also, all the potential corrugated suppliers that participated in the process found the method to be fair and well-managed.

I highly recommend the services of Strategic Advantage to any company interested in finding highly respected / effective corrugated suppliers that will result in a lower overall spend. As previously stated, Bob and his team provided in-depth industry knowledge and professionalism that resulted in exceeding out cost savings expectations.

Sincerely,

David A White  
Director of Corporate Purchasing and Global Packaging  
Federal-Mogul Motorparts